



Essex County  
Fire & Rescue Service

# Procurement Dashboard

## January 2023



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# Executive Summary

The **Transforming Public Procurement programme** aims to improve the way public procurement is regulated in order to:

- Create a simpler and more flexible, commercial system that better meets our country's needs while remaining compliant with our international obligations;
- Open up public procurement to new entrants such as small businesses and social enterprises so that they can compete for and win more public contracts;
- Embed transparency throughout the commercial lifecycle so that the spending of taxpayers' money can be properly scrutinised.

**The Procurement Bill**, which will reform the existing Procurement Rules, is now going through Parliament.

The team are ensuring that we keep up to date with all the developments and upcoming changes on how public procurement will change to improve the way supplies, services and works are procured for the public sector. We will receive 6 months notice of 'Go Live' which is expected to be early 2024 but we need to start getting prepared now.

- Recruitment for the Property and FM Category Manager is ongoing.
- The team are working with ICT and stakeholders to evaluate and redesign our New Vendor Form.
- There were two STA's in January.



# Procurement Exercise Summary

## ICT:

- Microsoft Enterprise Agreement – out to tender with CCS aggregation.
- PageOne Pager and Call direct tenders – contract award stage.
- Finance ERP System replacement – first evaluation stage.
- Telecommunications and Data agreement – contract award stage.
- HP Enterprise Server maintenance and support – request for quote.
- Visual and Ability assessment for applicants – request for quote.
- Frontline Technologies – Livestream software solution – out via framework.
- Hardware and Devices replacement – assisting with specification.
- Internal communications tool – assisting with specification.
- Water management software for hydrants – out to market.

## Corporate Services & Operations (inc. fleet):

- New appliances – tender now closed under evaluation.
- Treadmills – out to tender.
- External Audits – out to tender with 7F.
- Purchasing Cards – evaluation prior to award.
- Legal Services – final preparation for tender with 7F.
- Provision of Heavy Plant and Operator Provision for Waste and Large Industrial and Agricultural Building Fires – evaluation stage.
- Workwear – specifications and tender documents being compiled.
- Heavy rescue training and support – assisting with specification and compiling contract.

## Property & FM:

- Electrical Planned Preventative Maintenance – first evaluation stage of a 2-part procurement.
- External Redecoration and Drill Tower Repairs Project – various locations – out to tender.
- Internal Redecorations and Minor Station Improvement Project. (Wivenhoe, Rayleigh Weir, Southend, Hawkwell & Newport Fire Stations) – out to tender.
- BA Chambers – West under evaluation and East awarded and in standstill.
- Harlow bay floor replacement – under evaluation.
- Cleaning – tender preparation underway.



## Property / FM Category Headlines

Work progressing on the following projects:

- **PPM Electrical** estimated contract value for period 3+2 years of £150k without emergency call out costs – first stage has closed with 12 responses received.
- Tenders issued under the Essex County Council Essex Construction framework for the following projects:
  - **External Redecoration and Drill Tower Repairs** – various locations – estimated cost £150,000.
  - **Internal Redecorations and Minor Station Improvement** (5 stations) – estimated cost £65,000.
- **Harlow Bay Floor Refurbishment** estimated contract value £100k – tender evaluation ongoing.
- **BA Chambers:**
  - Chelmsford, Grays, Southend, Braintree, Brentwood and South Woodham Ferrers - awarded and in the standstill period.
  - Clacton, Saffron Walden and Harlow - under evaluation.



# ICT Category Headlines

Work progressing on the following projects:

- **Replacement of the financial system ERP** – Demonstration obtained from supplier via the NHS London Procurement Partnership Information Management and Technology Framework.
- **Data VPN Dual Managed DVPN Service** – £22,000 budget – Contract signature stage with BT under CCS RM3808 Lot 1
- **Frontlines Technology** – Drones and Livestream video feed under review with expected £50,000 budget. YPO 992 Drone and UAV framework to be used for further information and demonstrations.
- **Devices replacement project** – Budget of £250,000 to be used to source via tendering on CCS RM6068 Lot 1. Final figures for specification being decided.
- **Pagers and notifications contract** – Contract stage with PageOne via framework RM3808 Lot 7 from the CCS.
- **Renewal of Water Management System** – Fire Hydrant location and identification. Sourcing via a request for quotation with 3 current suppliers.



# Corporate Services and Operations Category Headlines

Work progressing on the following projects:

- **New Fleet Appliances** - budget £4m over 2 years - tender is now closed and under evaluation – 3 submissions received.
- **Treadmills** - budgeted at £254k for 6 years - tender live closes 20<sup>th</sup> February as a further competition under the ESPO framework.
- **External Auditor** - estimated £225k for 5 year contract tender live, due to close 3<sup>rd</sup> February. 7 Forces are leading on this procurement.
- **Legal services** - estimated £70K PA, in final tender preparation to run under a framework with 7 Forces leading.
- **Purchasing Cards** - estimated £215k spend per year, with third parties but rebate approx. £500 per year, no charges for cards, under evaluation under CCS framework – Payment Solutions 2.
- **Provision of heavy plant and operator for waste fires** – tender closed in January for the supply of a specialist advisor and heavy plant for waste fires and fires within industrial/agricultural buildings, evaluation underway.
- **Undress** – following approval to move to an inhouse managed service provision plans have begun to put this in place and the Service will provide all Operational staff at Station Manager and above with tailored undress.
- **Boarding Up** – another supplier added for resilience to ensure that we have two providers who can assist 24/7 across the county.
- **Hybrid vehicles** – Decision Sheet submitted for the purchase of 20 hybrid vehicles.



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# SUMMARY SUPPLIER SPEND

Based on Supplier Invoicing

£1.1M

Month Supplier Spend

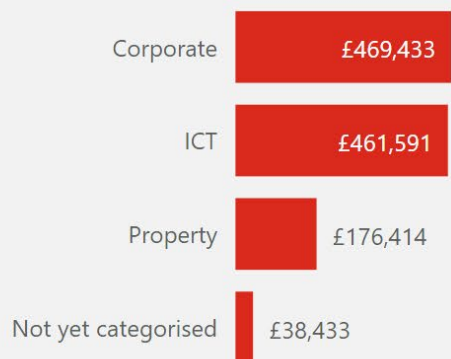
699

# Invoices

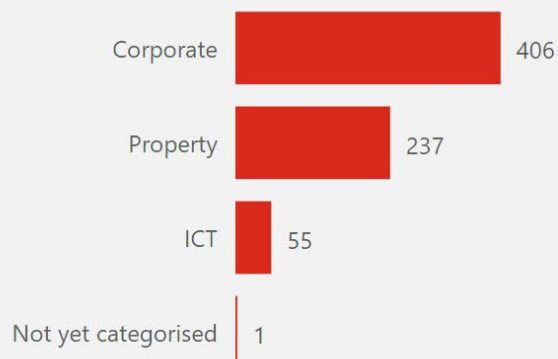
## MONTH

## YEAR TO DATE

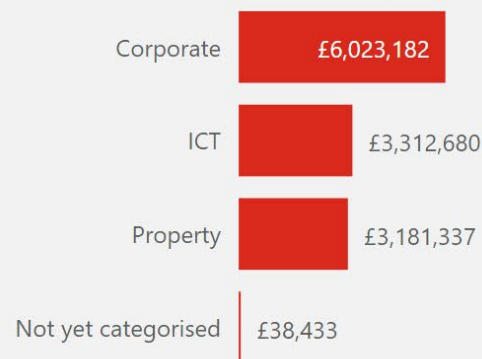
### Month Total by Category



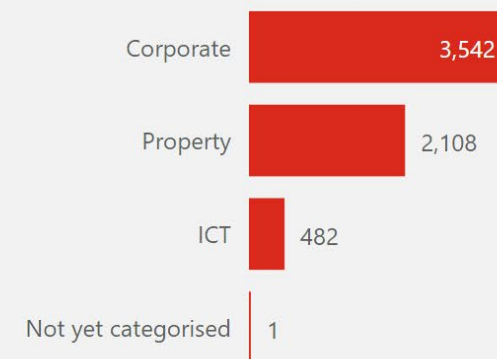
### # Month Invoices by Category



### YTD Total by Category

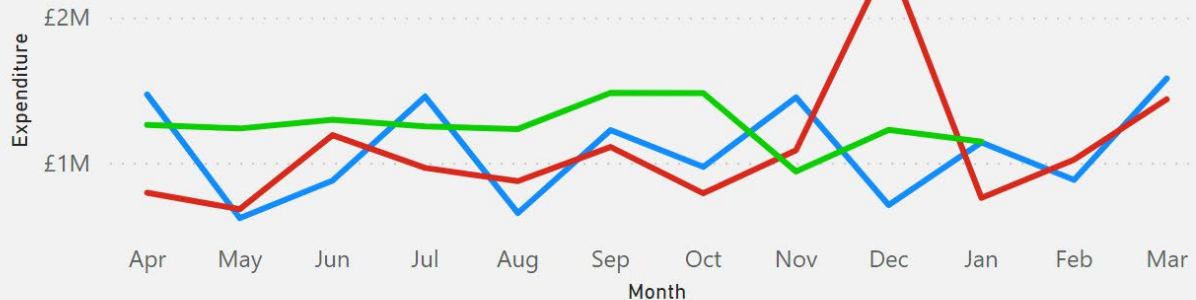


### # YTD Invoices by Category



### Expenditure by Month and Fiscal Year

Fiscal Year ● 20-21 ● 21-22 ● 22-23







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# CORPORATE & OPS

£469K

Month Total

406

# Invoices in Month

£6.0M

YTD Total

3,542

# Invoices YTD

## MONTH

## YEAR TO DATE

### Top 10 Suppliers (Month)

Bristol Uniforms Ltd Re Bris...	£117,614
Hunter Apparel Solutions Ltd	£41,358
Certas Energy Uk Ltd	£21,920
Cipher Medical Consultanc...	£18,583
Work Networks Limited	£16,437
Fireblitz Extinguisher Ltd (Fi...	£15,800
Interspiro Ltd	£11,141
Tendring Recycling	£10,935
Technogym Uk Ltd	£10,843
Waddington Brown Limited	£9,821

### Top 10 Nominals (Month)

Managed Personal Protecti...	£117,734
Stocks & WIP (Purchasing ...	£49,757
Externally provided operati...	£36,914
Petrol and Diesel	£32,923
Fitness Equipment	£21,699
Occupational Health	£20,654
Home Safety	£16,850
IT Maintenance and Contra...	£16,437
Casual and Temporary Staff	£13,389
Community Safety	£12,480

### Top 10 Suppliers (YTD)

Angloco Ltd	£915,885
Fire & Rescue Indemnity C...	£644,209
Bristol Uniforms Ltd Re Bris...	£579,287
Rix Petroleum Limited	£375,959
Cipher Medical Consultanc...	£148,733
Ford Motor Co Ltd	£131,625
Allstar Business Solutions Ltd	£112,140
Fireblitz Extinguisher Ltd (Fi...	£96,395
People Asset Management ...	£89,032
Lex Autolease Ltd	£82,865

### Top 10 Nominals (YTD)

Fixed Assets Under Constru...	£1,016,043
Managed Personal Protecti...	£581,688
Petrol and Diesel	£534,028
Risk Protection - EL PL Pro...	£412,323
Consultancy Fees	£390,789
Stocks & WIP (Purchasing ...	£277,783
Vehicle Risk Protection	£247,289
Departmental training (L&D)	£235,160
Externally provided operati...	£217,198
Occupational Health	£180,626

#### Key points to note for January:

- TechnoGym – purchase of fitness equipment.
- Tendring Recycling – provision of RTC vehicles for training.
- Hunter Apparel Solutions Ltd – supply of shirts to ensure we have enough for staff whilst the new tender is run.
- Certas Energy UK Ltd – bunker diesel fuel provider.



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# ICT

£462K

Month Total

55

# Invoices in Month

£3.3M

YTD Total

482

# Invoices YTD

## MONTH

## YEAR TO DATE

### Top 10 Suppliers (Month)

Learnpro Efireservice Limited	£124,150
Cornerstone Ondemand Li...	£62,260
Stone Technologies Limited	£61,073
Working Time Solutions Li...	£38,000
Support Warehouse Limited	£30,959
Data Pro It Limited	£24,025
British Telecommunications	£17,950
Remsdaq Ltd	£17,532
Virgin Media Business Limit...	£15,844
Paul Anton Limited	£13,506

### Top 10 Nominals (Month)

IT Maintenance and Contra...	£266,301
Fixed Assets Under Constru...	£106,137
IT Communications	£34,871
Consultancy Fees	£34,520
IT Consumables	£17,338
Operational Equipment Su...	£1,534
Fire Prevention Support	£390
Furniture and Fittings	£287
Stocks & WIP (Purchasing ...	£137
Office/Admin Equipment (i...	£77

### Top 10 Suppliers (YTD)

Airwave Solutions Ltd	£504,935
Insight Direct (Uk) Ltd	£380,281
Daisy Updata Communicati...	£352,611
Remsdaq Ltd	£167,320
Working Time Solutions Li...	£150,800
Civica Uk Ltd	£126,003
Learnpro Efireservice Limited	£124,150
Sapphire Technologies Ltd	£119,579
Ee Ltd	£88,381
Breeze Office Solutions	£86,179

### Top 10 Nominals (YTD)

IT Maintenance and Contra...	£1,517,651
Fixed Assets Under Constru...	£684,242
IT Communications	£609,252
Consultancy Fees	£222,964
IT Consumables	£216,592
Operational Equip-Initial P...	£29,228
Subscriptions - Corporate	£14,219
Essex Digital Partnership	£8,000
Media Expenses	£3,902
Postage Direct Mailing & C...	£1,736

#### Key points to note for January:

- Cornerstone Ondemand Limited – Applicant Tracking System Implementation.
- Support Warehouse Limited – HP Enterprise Tech Support for on premise servers.
- Data Pro It Limited – IT Helpdesk BAU Laptop replacement.
- Paul Anton Limited – Kelvedon Park UPS emergency install for Control room.



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# PROPERTY

£176K

Month Total

237

# Invoices in Month

£3.2M

YTD Total

2,108

# Invoices YTD

## MONTH

## YEAR TO DATE

### Top 10 Suppliers (Month)

Balm & Davies Ltd	£40,589
Monthind Clean Llp	£28,989
C S Electrical Essex Ltd	£14,732
Munro Building Services Ltd	£14,004
A T B Plumbing & Building ...	£10,169
Northumbrian Water Ltd (H...	£9,536
Ingleton Wood Llp	£7,969
Tree Fella Limited	£7,829
Mark Walker (Grounds Mai...	£7,072
Vectec Ltd	£5,295

### Top 10 Nominals (Month)

Building Maintenance	£50,886
Building Cleaning	£29,914
Planned Works	£24,203
Asset Protection	£16,779
Fixed Assets Under Constr...	£13,617
Water Services	£9,536
Grounds Maintenance	£8,815
Consultancy Fees	£7,969
Asset Improvements	£6,500
Furniture and Fittings	£5,340

### Top 10 Suppliers (YTD)

Beardwell Construction Ltd	£935,490
Balm & Davies Ltd	£487,607
Monthind Clean Llp	£269,783
Woodnut Construction And...	£261,209
Brooks And Wood Ltd	£146,617
Ingleton Wood Llp	£121,472
Northumbrian Water Ltd (H...	£104,812
Munro Building Services Ltd	£88,776
C S Electrical Essex Ltd	£83,078
Pinnacle Housing	£63,188

### Top 10 Nominals (YTD)

Asset Improvements	£962,516
Asset Protection	£637,973
Building Maintenance	£499,583
Building Cleaning	£365,476
Planned Works	£223,415
Consultancy Fees	£165,984
Water Services	£101,395
Grounds Maintenance	£74,137
Int Decs/Alts & Improveme...	£56,773
Furniture and Fittings	£54,702

#### Key points to note for January:

- Tree Fella- lease of temporary accommodation for Shoeburyness.
- Vectec – Derv tank / pump inspections.



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# CONTRACT SUMMARY

Expiration Period	Contract Value	Number Expiring
6 Months	£9,756,220	64
12 Months	£16,127,039	101
24 Months	£22,621,606	129

## EXPIRED CONTRACTS

Top 10 Most Recently Expired Contracts

Contract Title	Contract Value

## EXPIRING WITHIN 6 MONTHS

Top 10 contracts expiring in the next 6 months by Total Contract Value

Contract Title	Service Area/Dept	Status	Contract Value
Emergency Mobilisation & Communications Lot 1	ICT	To terminate end of term	1,770,200.00
Daily and periodic cleaning	Property Services	Under Review	1,572,363.75
Microsoft Licensing Enterprise Agreement	ICT	Out to Tender	802,267.31
Emergency Mobilisation & Communications Lot 2	ICT	To terminate end of term	627,186.00
Remsdaq Annual Support	ICT	To terminate end of term	587,658.25
Purchasing Cards	Finance	Tender underway	540,000.00
Daily and periodic cleaning	Property Services	Under Review	486,578.13
Checkpoint Premium Support	ICT	To be tendered	347,525.88
Hitachi CRM Support Contract	ICT	RFQ	322,895.00
Provision of HR & OD Business solution (HOBS)	ICT	To be tendered	201,747.50



# STA Status

There was two STA's in January.

Both STA's were related to training where it is only available from the provider:

1. £14,000 - ICNILO courses are bespoke courses delivered by the Fire Service College.
2. £18,000 – Scania training for our fleet technicians, only Scania provide this training.

